

FACTSHEET

Q2/2024



BUSINESS OVERVIEW

SCGP is a leading multinational consumer packaging solutions provider. We offer innovative products & services that enable our broad and diversified product offering and ancillary services such as Fiber Packaging, Consumer and Performance Packaging, Medical Supplies and Labware, Foodservice Packaging, Pulp, and Paper Products. On top of that, we provide design and printing solutions to enhance customer's brand and serve consumer's demands. SCGP inspires the new way of living to enrich lifestyle of people, society and environment while placing emphasis on environmental, social and governance (ESG) framework.



Business Operations According to Geographic Area

SCGP's business operations span across ASEAN, and expand to group of potential countries outside the region. The Company has a total of 66 production facilities in 10 countries: Thailand, Vietnam, Indonesia, the Philippines, Malaysia, the UK, Spain, the Netherlands, the USA, and Italy. The Company's geographical presence strengthens our vertically integrated business model as it allows for more intra-group synergy among subsidiaries and increases our capability to gain access to markets with growth potential in ASEAN, Europe and North America.



Thailand

Integrated Packaging Business

Consumer and Performance Packaging
Fiber Packaging
Packaging Paper
Medical Supplies and Labware

Fibrous Business

Foodservice Packaging
Pulp and Paper
Forestry

Vietnam

Integrated Packaging Business

Consumer and Performance Packaging
Fiber Packaging
Packaging Paper

Fibrous Business

Foodservice Packaging

The Philippines

Integrated Packaging Business

Packaging Paper

Indonesia

Integrated Packaging Business

Fiber Packaging
Packaging Paper

Malaysia

Fibrous Business

Foodservice Packaging

The UK

Integrated Packaging Business

Consumer and Performance Packaging

Fibrous Business

Foodservice Packaging

Spain

Integrated Packaging Business

Medical Supplies and Labware

The USA

Recycling Business

The Netherlands

Recycling Business

Italy

Integrated Packaging Business

Medical Supplies and Labware

BUSINESS CHARACTERISTICS



1. Integrated Packaging Business

SCGP has a comprehensive and diversified portfolio of more than 120,000 SKUs in its Integrated Packaging Business including Corrugated Containers, Retail Display Packaging, Flexible Packaging, Rigid Packaging, Medical Supplies and Labware, as well as Packaging Paper, Grocery Bags and Industrial Bags to serve consumers' diverse demands and high-growth business, such as Fast-Moving Consumer Goods (FMCG) industry retail and E-Commerce business.



2. Fibrous Business

Fibrous Business products comprise safe and environmental-friendly foodservice products under Fest brand by SCGP and Go-Pak brand, which are designed with aesthetics and functionalities suitable for consumer usage as well as various pulp products and printing & writing paper products, which third party printing houses use for producing magazine, textbooks, copy paper, and specialty industrial paper such as paper for label, release liner, furniture products, medical & hygienic paper etc. Besides, SCGP proceeds plantation in accordance with Forest Stewardship Council (FSC™) certification many areas in Thailand.



3. Recycling Business

SCGP offers recovered paper and plastic in Europe and the US. The investment would enable SCGP to expand into the rapidly growing international packaging materials recycling business and support SCGP's long-term strategic direction to strengthen all levels of packaging business from strategic raw material sources through the offering of integrated packaging solutions to customers.

Competitive Strengths

-  Leading integrated packaging solutions provider in ASEAN
-  Packaging Business is the partner of choice of multinational companies ("MNCs") and other blue chip and established regional customers with whom Packaging Business have long-standing relationships
-  Strong packaging design and R&D capabilities which allow us to offer broad, diversified and innovative solutions and products to cater to our customers' differentiated needs
-  Large-scale vertically integrated packaging solutions provider, which creates operational efficiencies, cost competitiveness, security of supply and products and optimized resource allocation
-  A leading proponent of sustainability through circular economy principles, with emphasis on Environmental, Social and Governance (ESG)

SCGP's Business Strategy

-  Quality Growth through Merger and Partnership (M&P) and Organic Expansion
-  Packaging Solutions, Innovation, and E-commerce
-  Operational Excellence
-  ESG (Environmental, Social and Governance) and Sustainability

MEMBERS OF SCGP



DISCLAIMER:

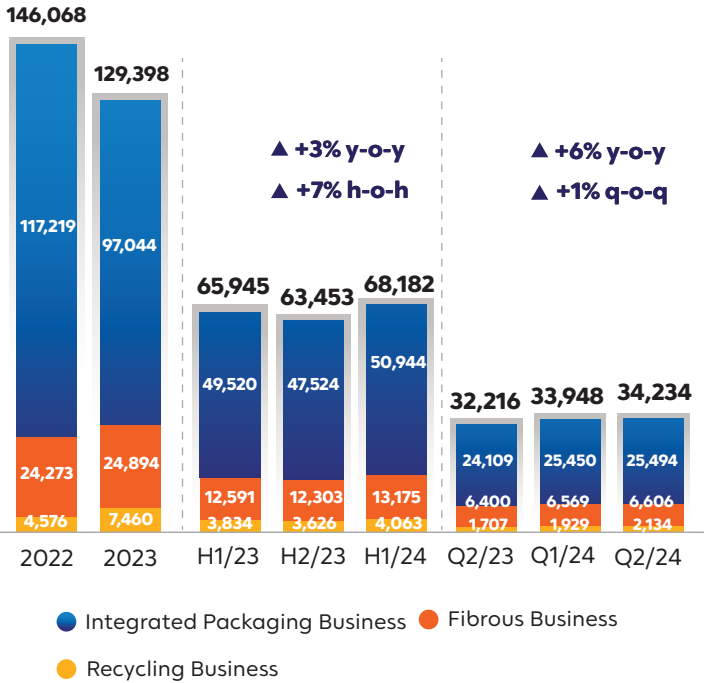
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FINANCIAL HIGHLIGHTS

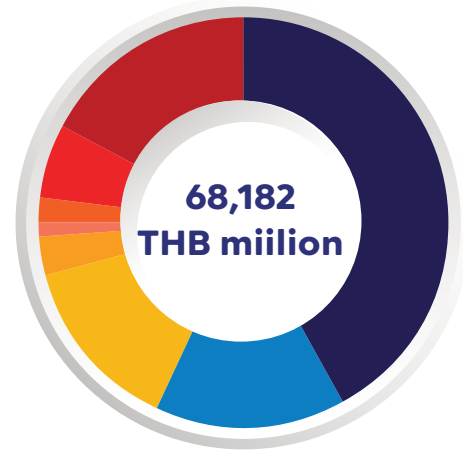


Revenue from sales

Unit : Baht million



Revenue from sales by end destinations for the first half of 2024



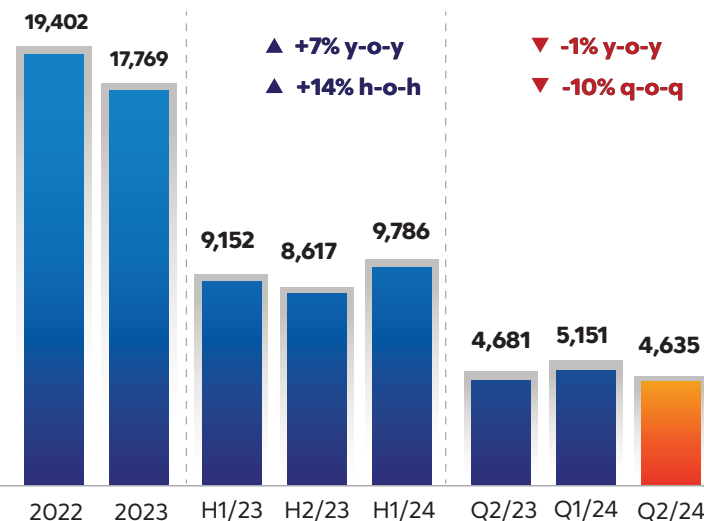
- Thailand 42%
- Vietnam 15%
- Indonesia 14%
- Philippines 3%
- Malaysia 1%
- Other in ASEAN 2%
- EU & UK 6%
- Rest of the world 17%



EBITDA ⁽¹⁾

Unit : Baht million

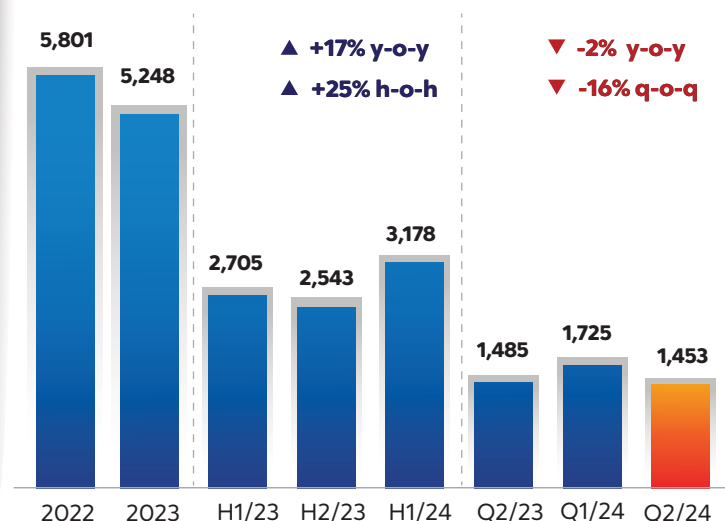
EBITDA margin (%)



Profit for the period ⁽²⁾

Unit : Baht million

Net profit margin (%)



Note (1) Earnings before finance cost, tax, depreciation and amortization (excluded dividend from associates and included FX gain/loss from loans)

(2) Profit for the period attributable to owners of the company